

FIG. 1

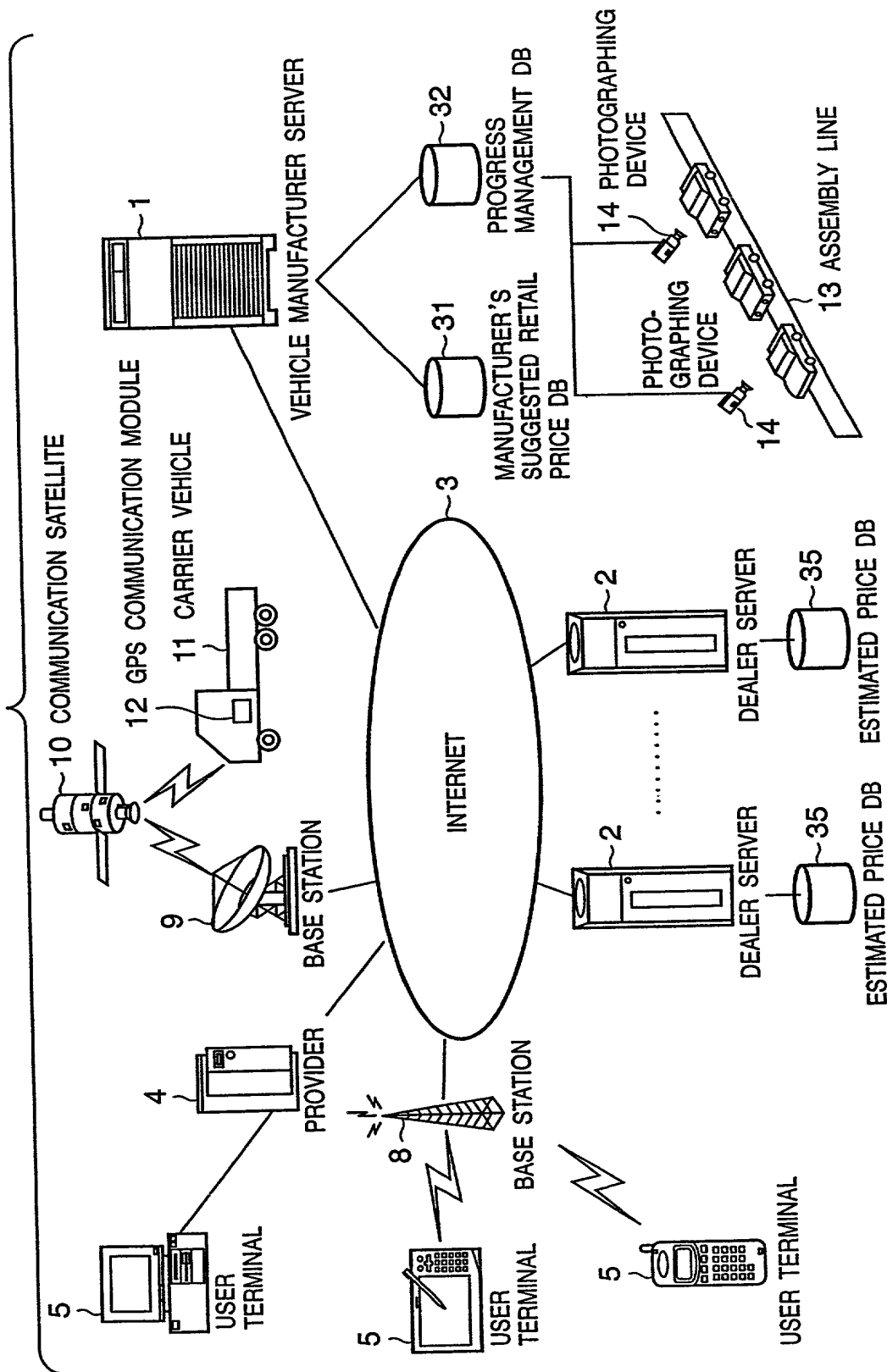


FIG. 2

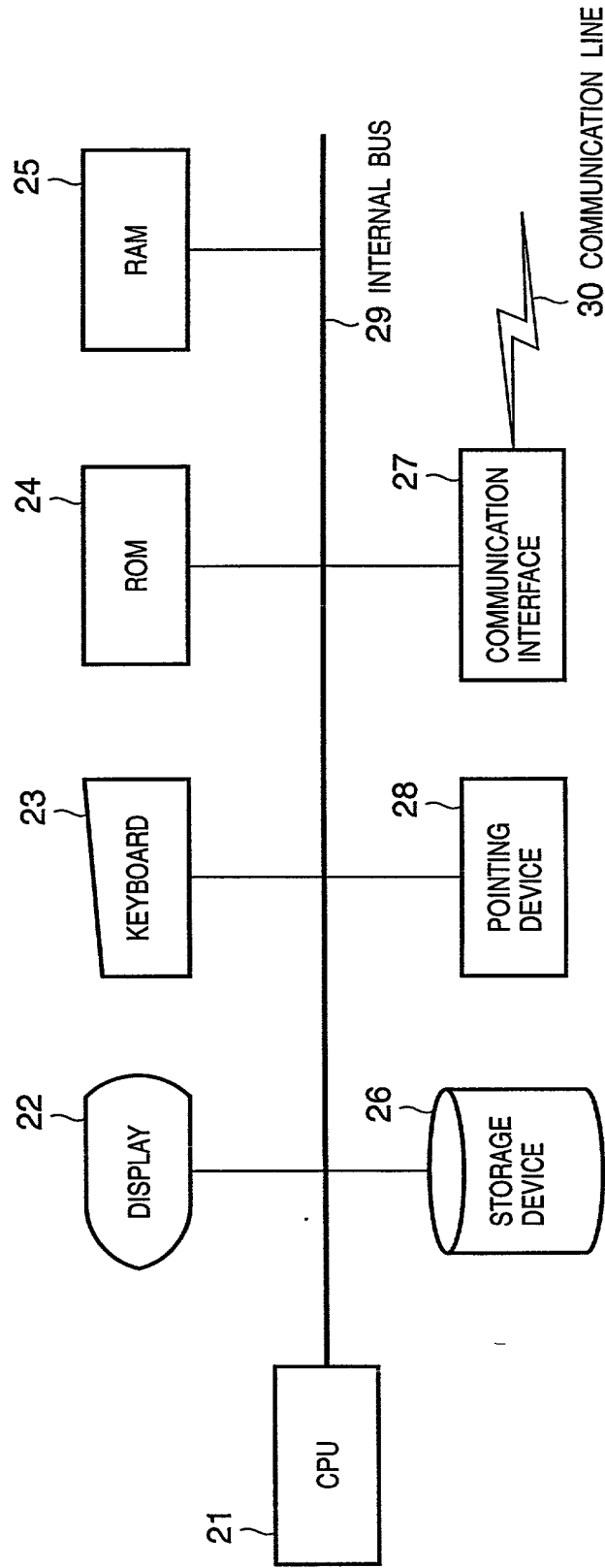


FIG. 3

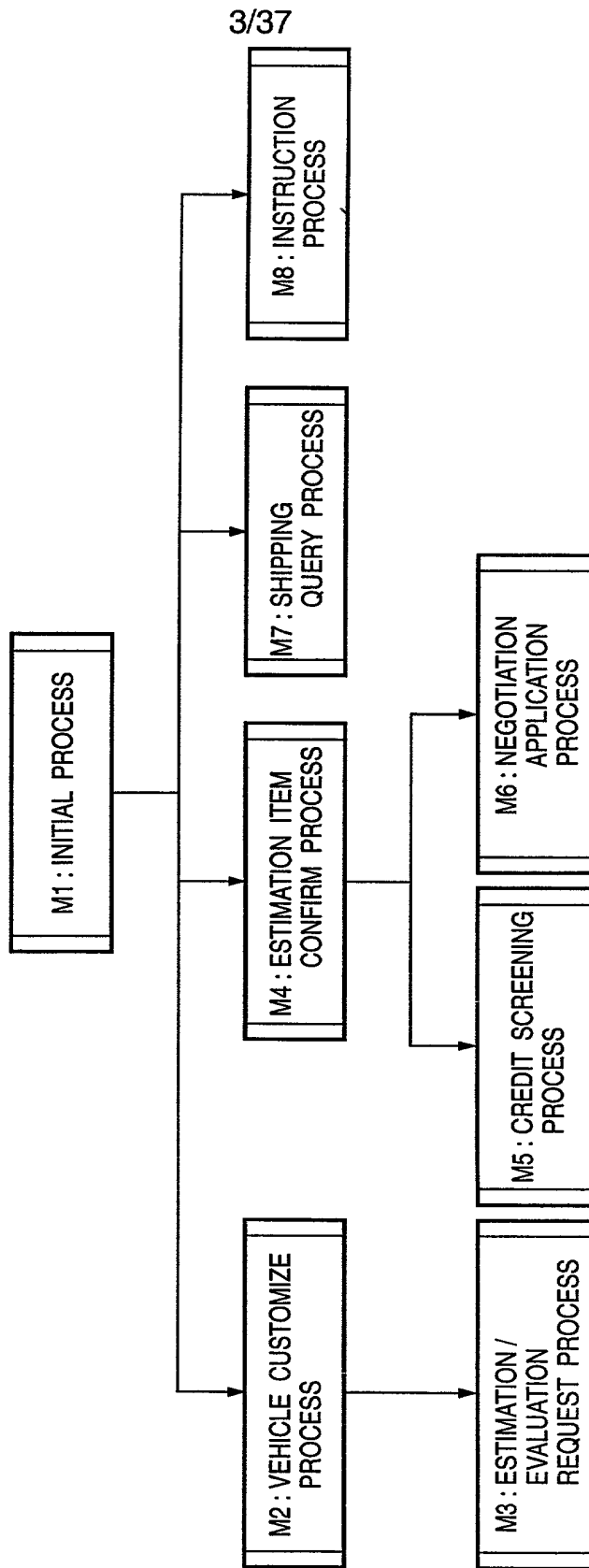


FIG. 4

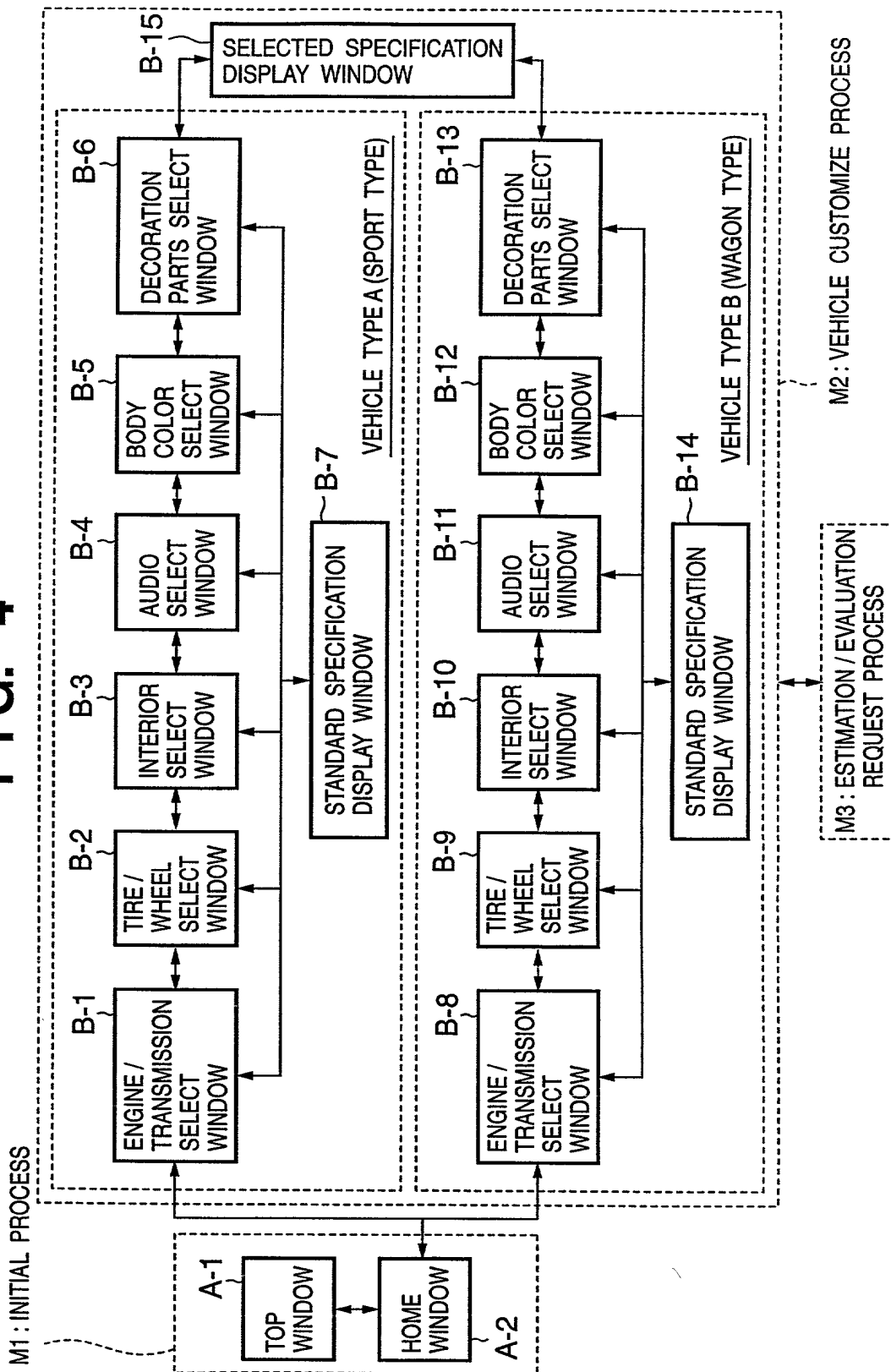


FIG. 5

M3: ESTIMATION/EVALUATION REQUEST PROCESS

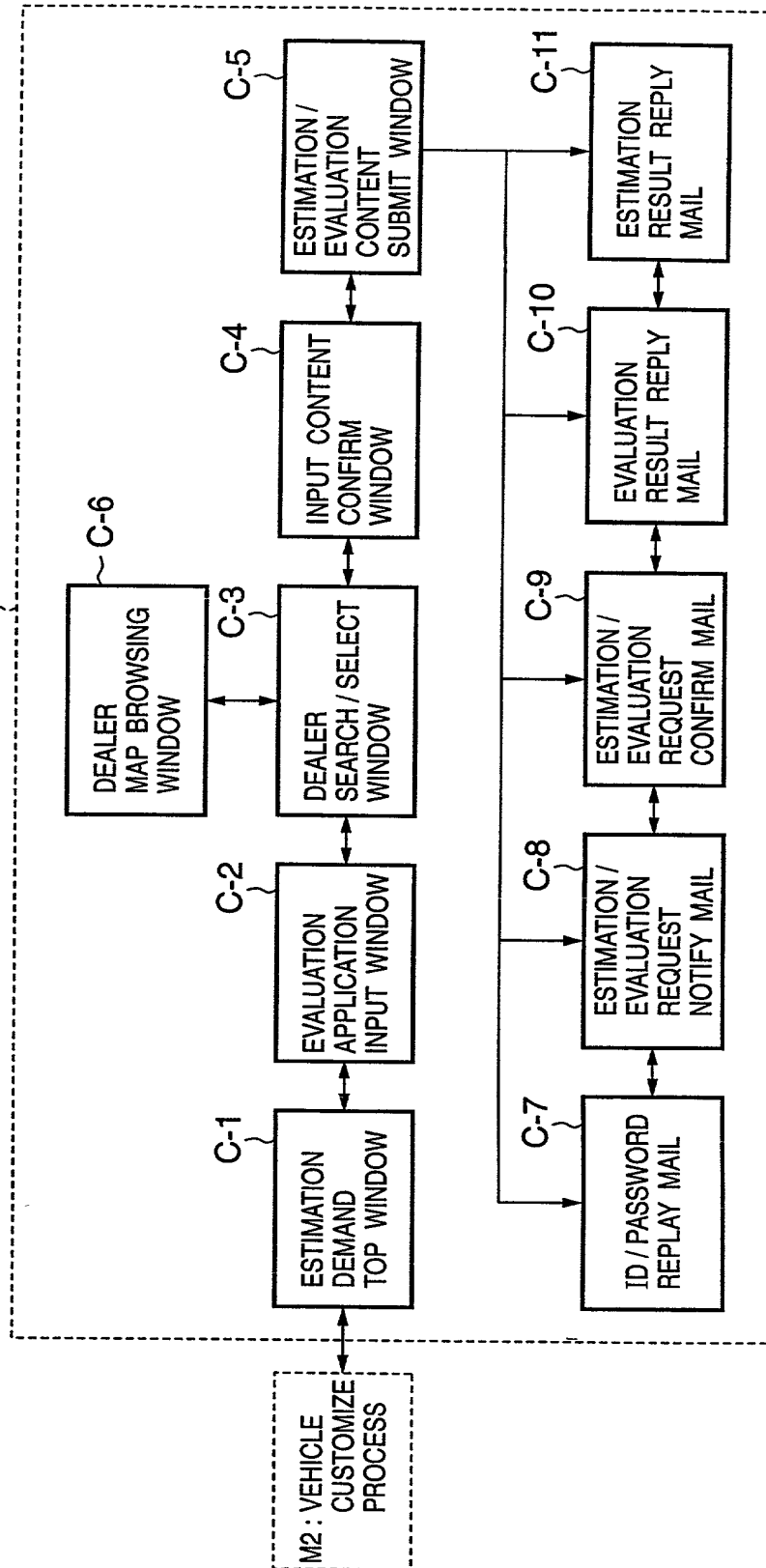


FIG. 6

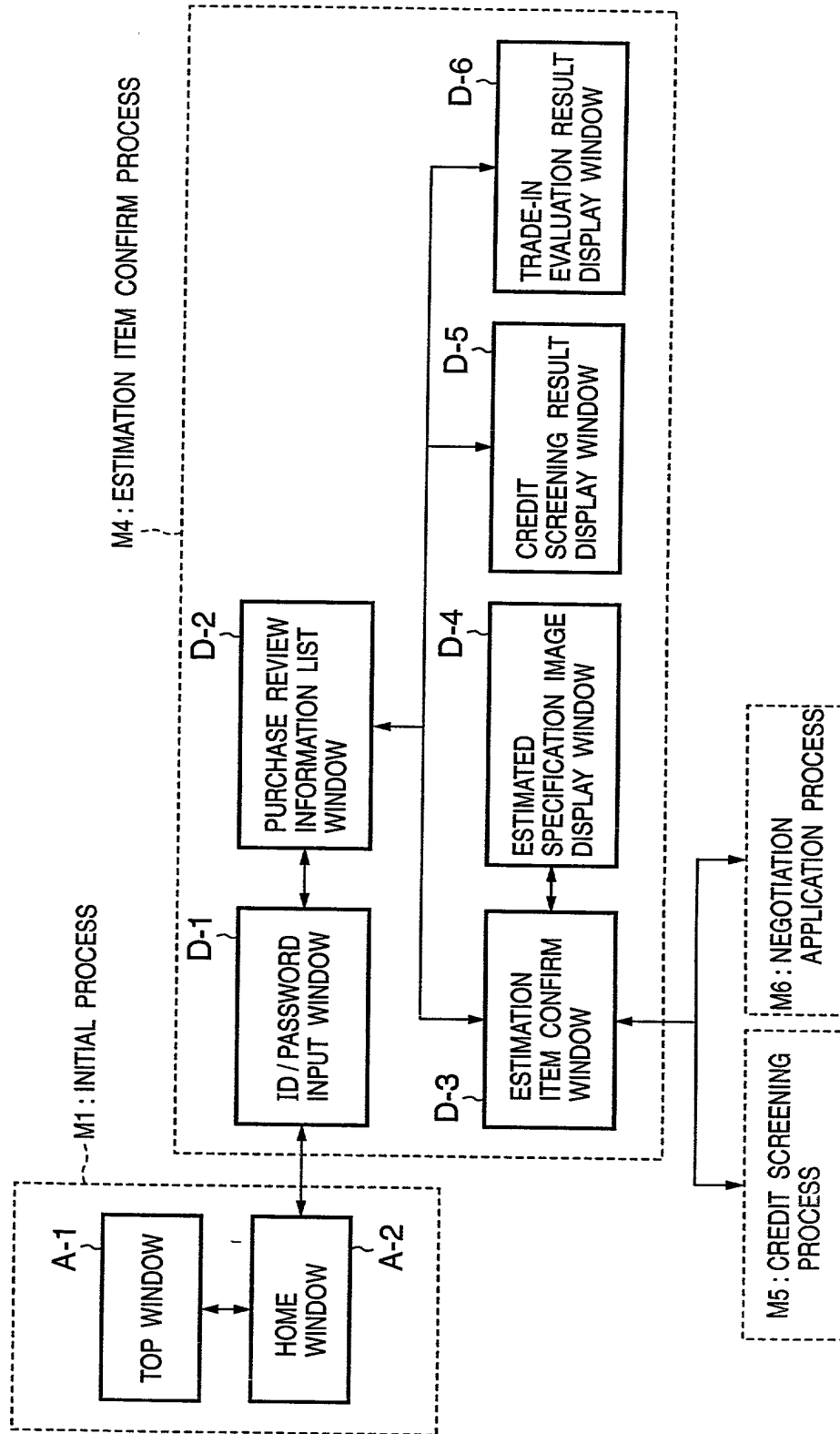


FIG. 7

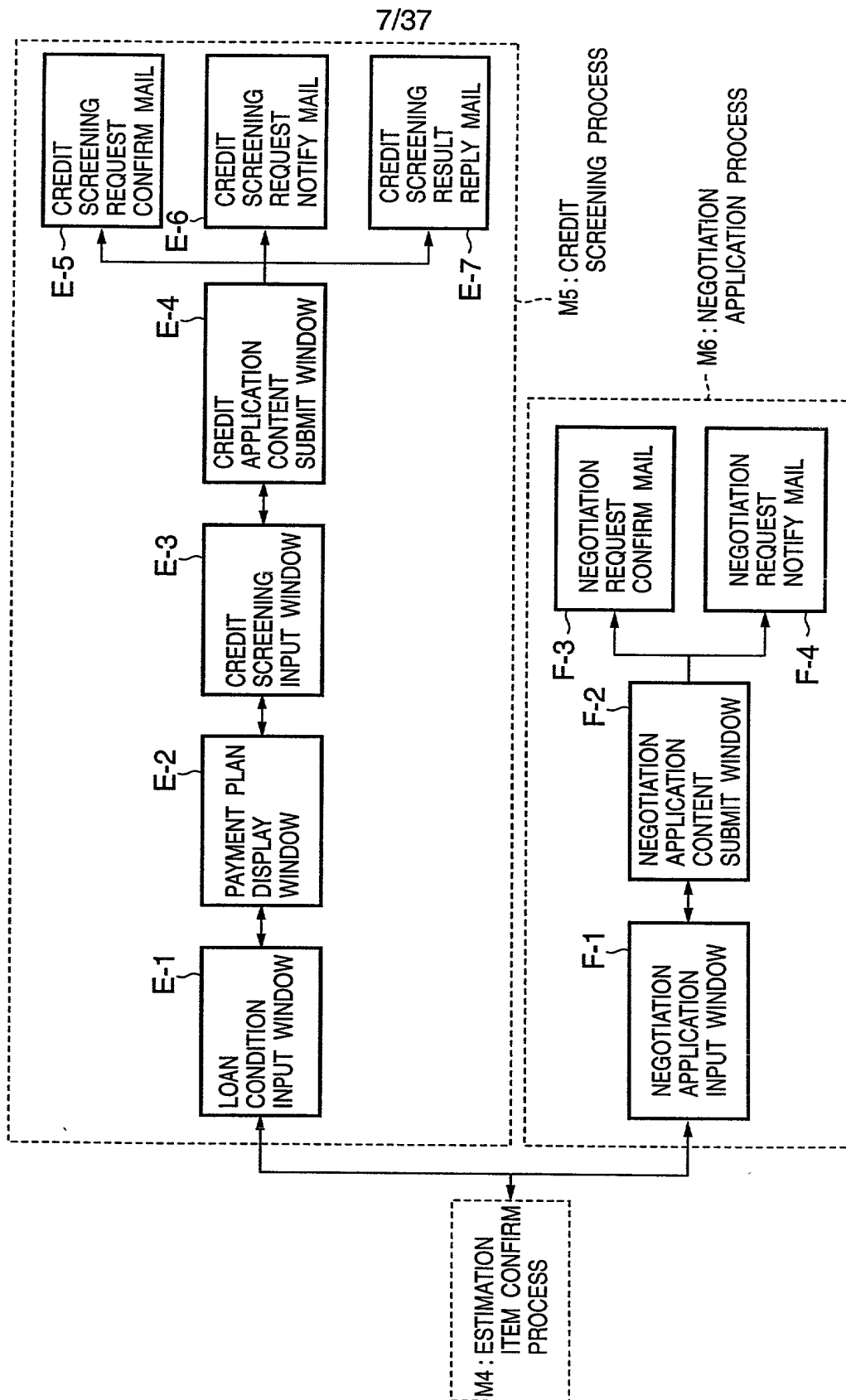
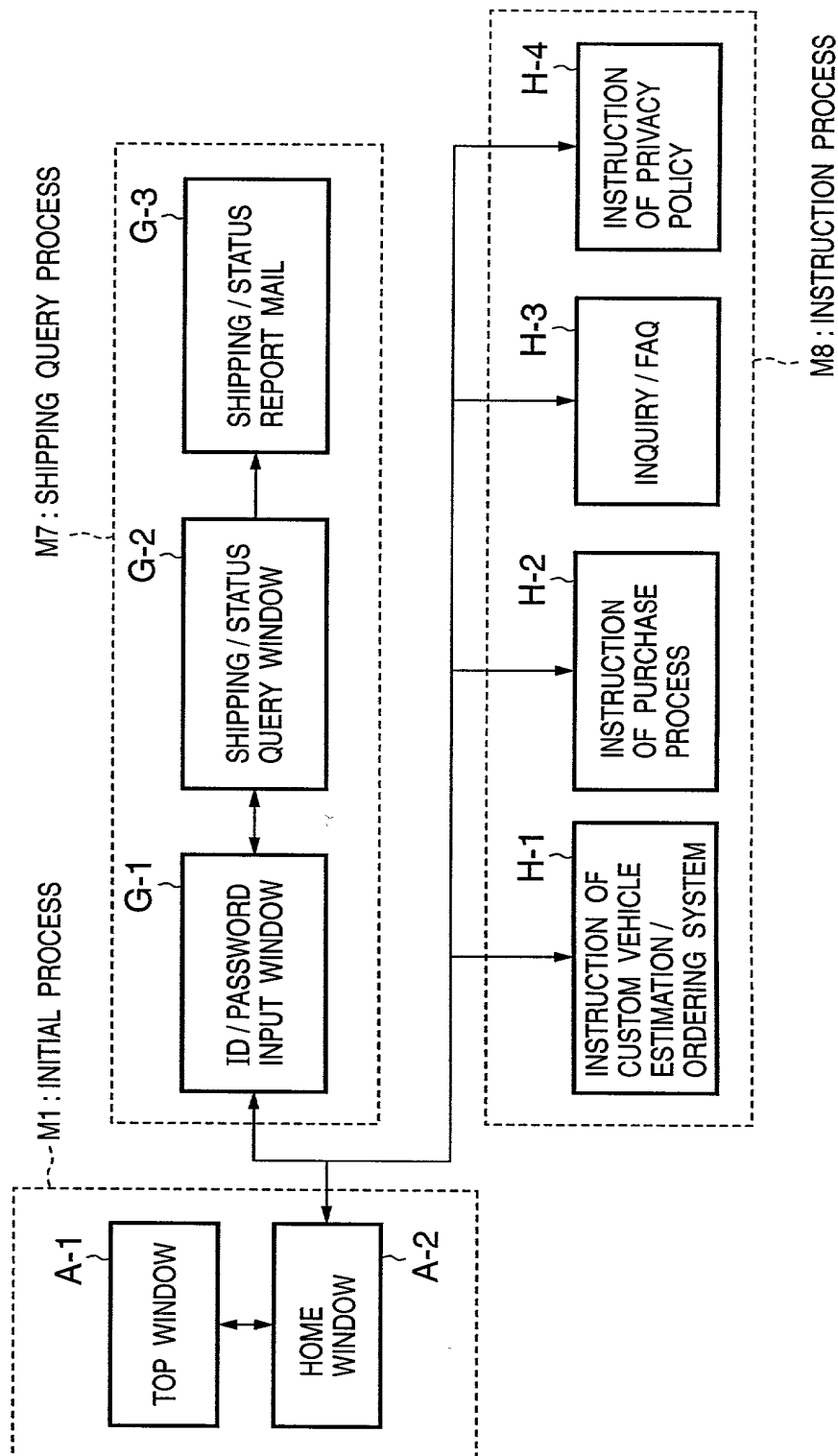


FIG. 8



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FIG. 9

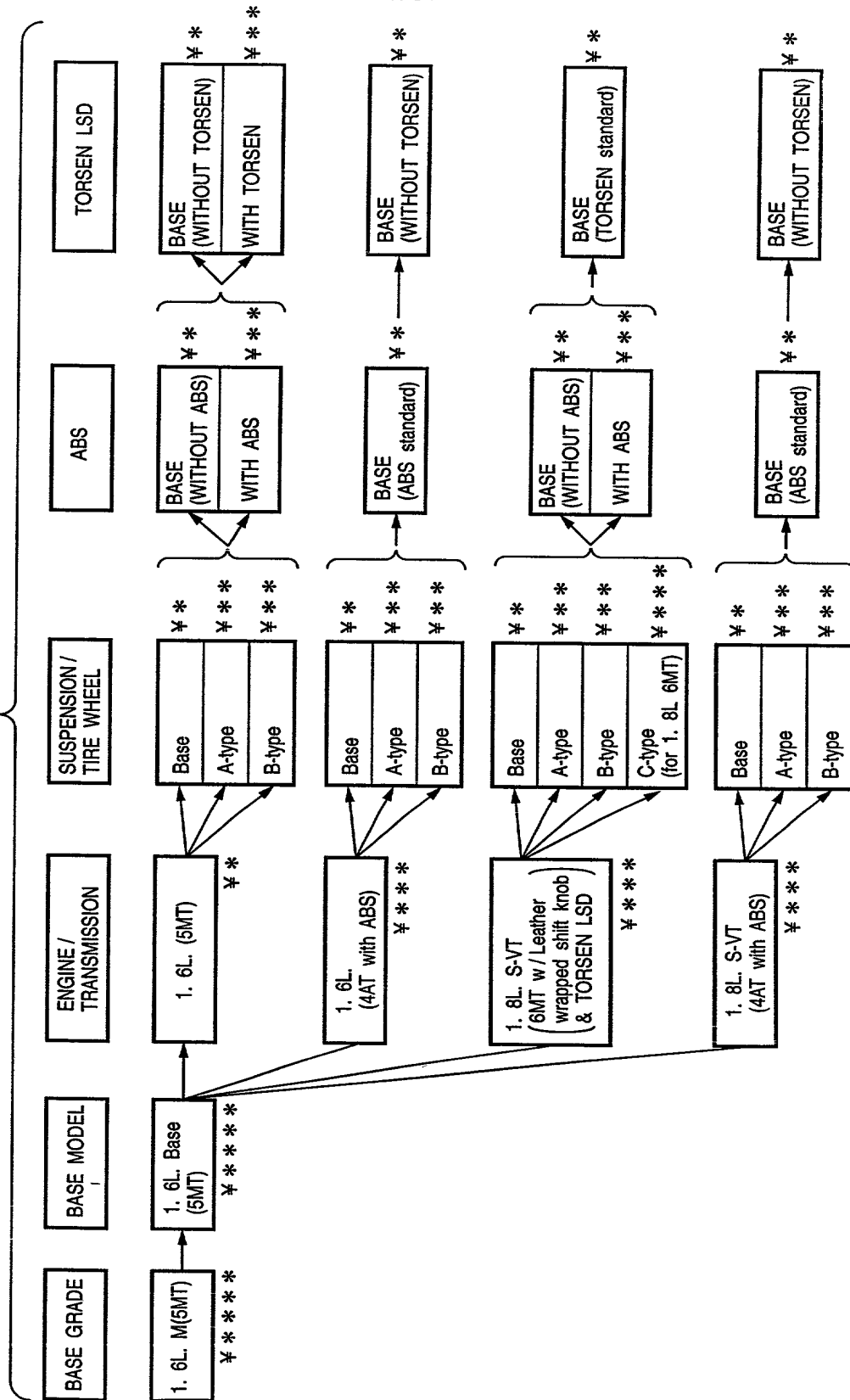


FIG. 11

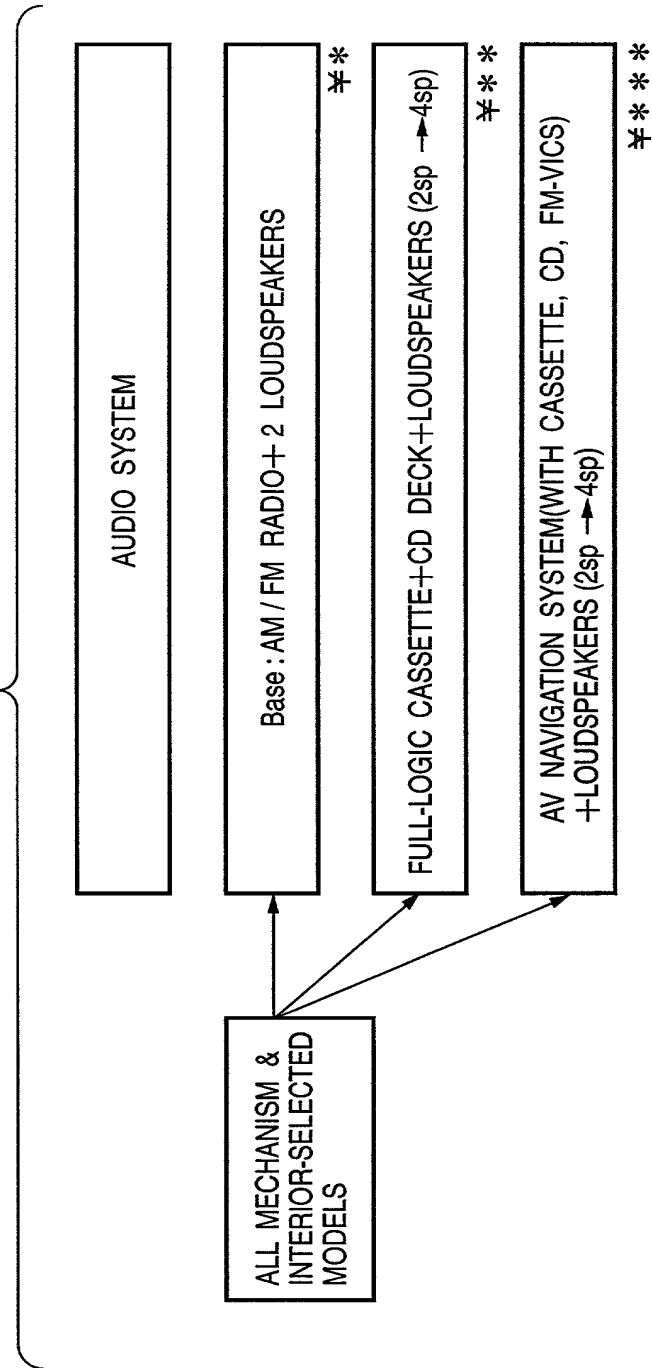


FIG. 12

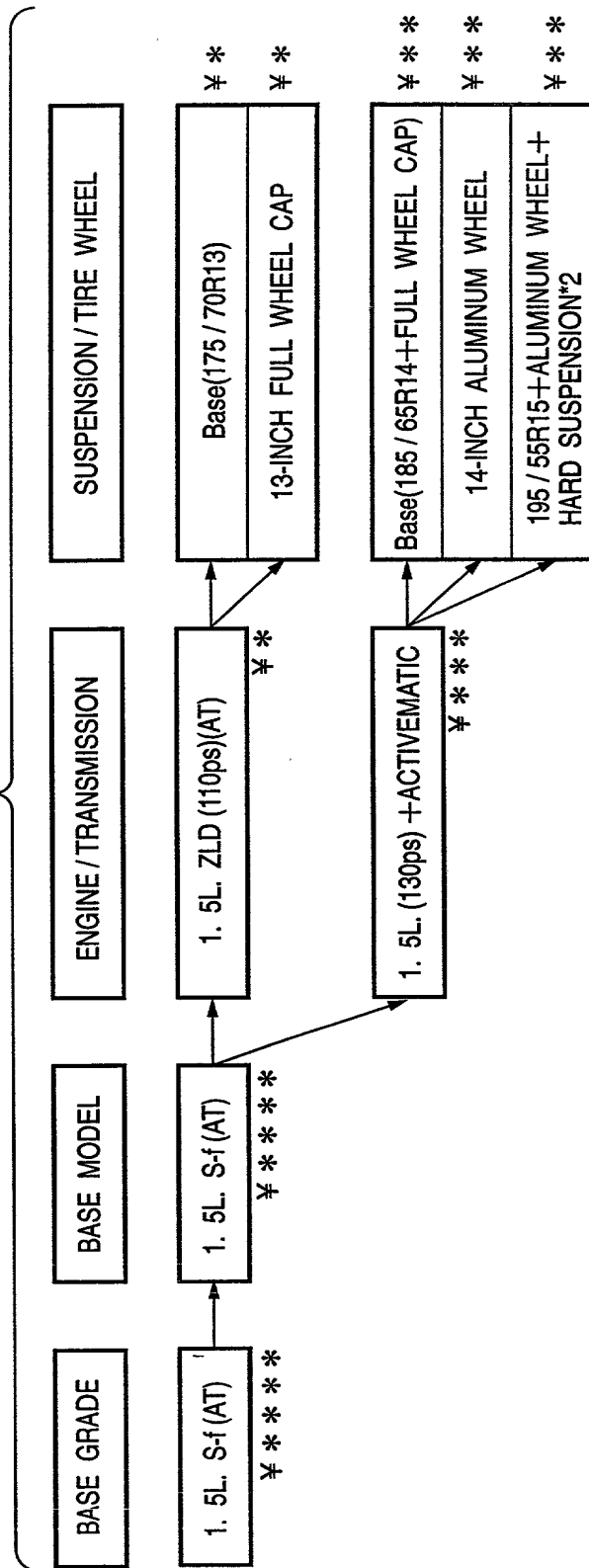


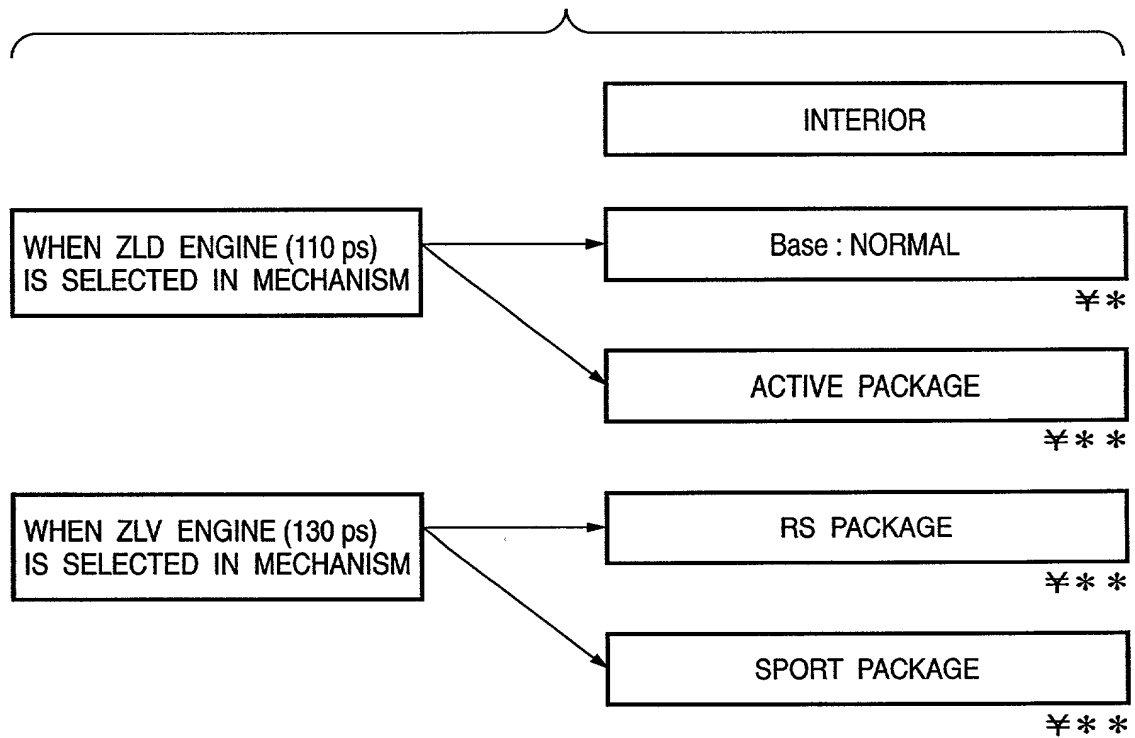
FIG. 13

FIG. 14

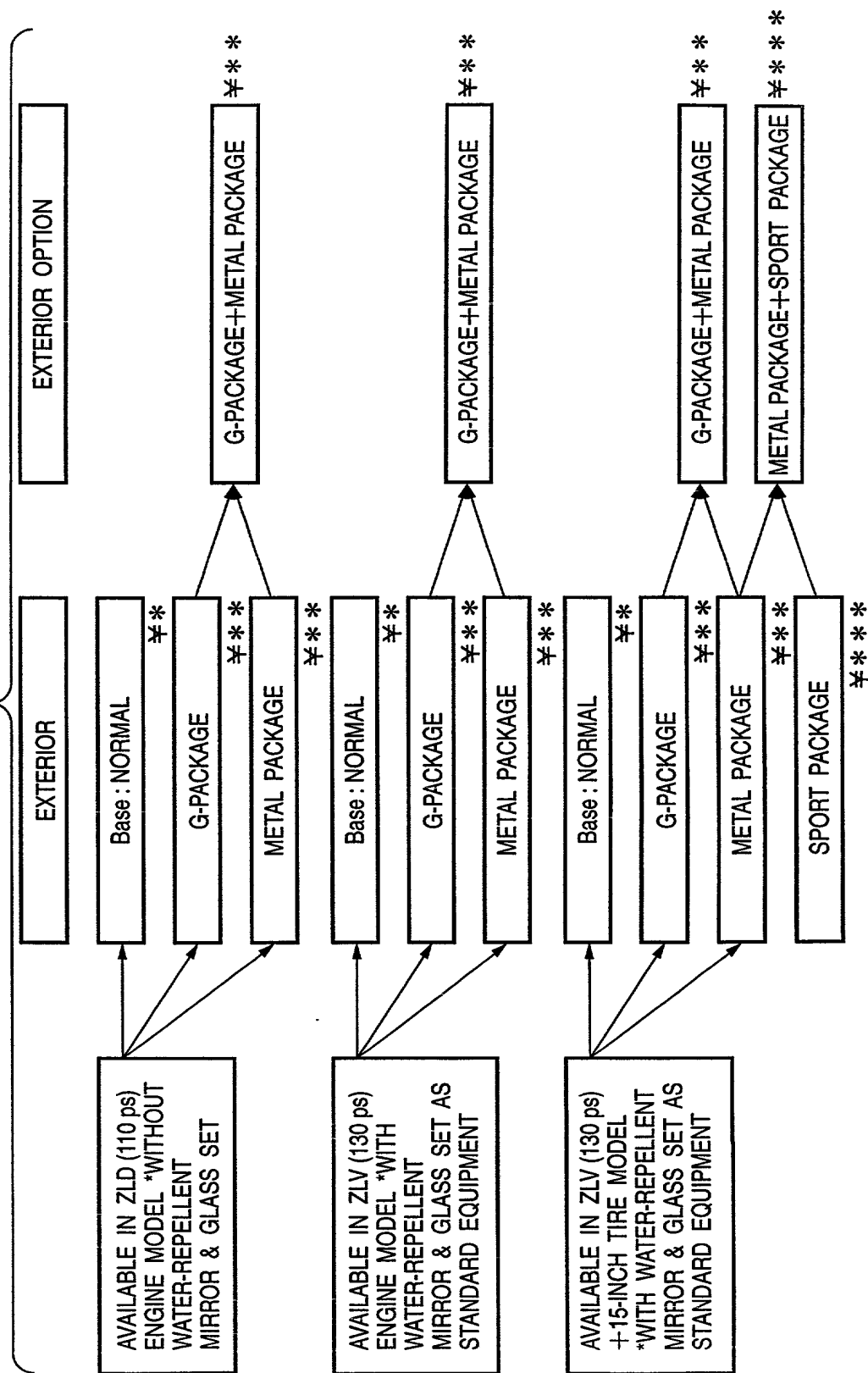


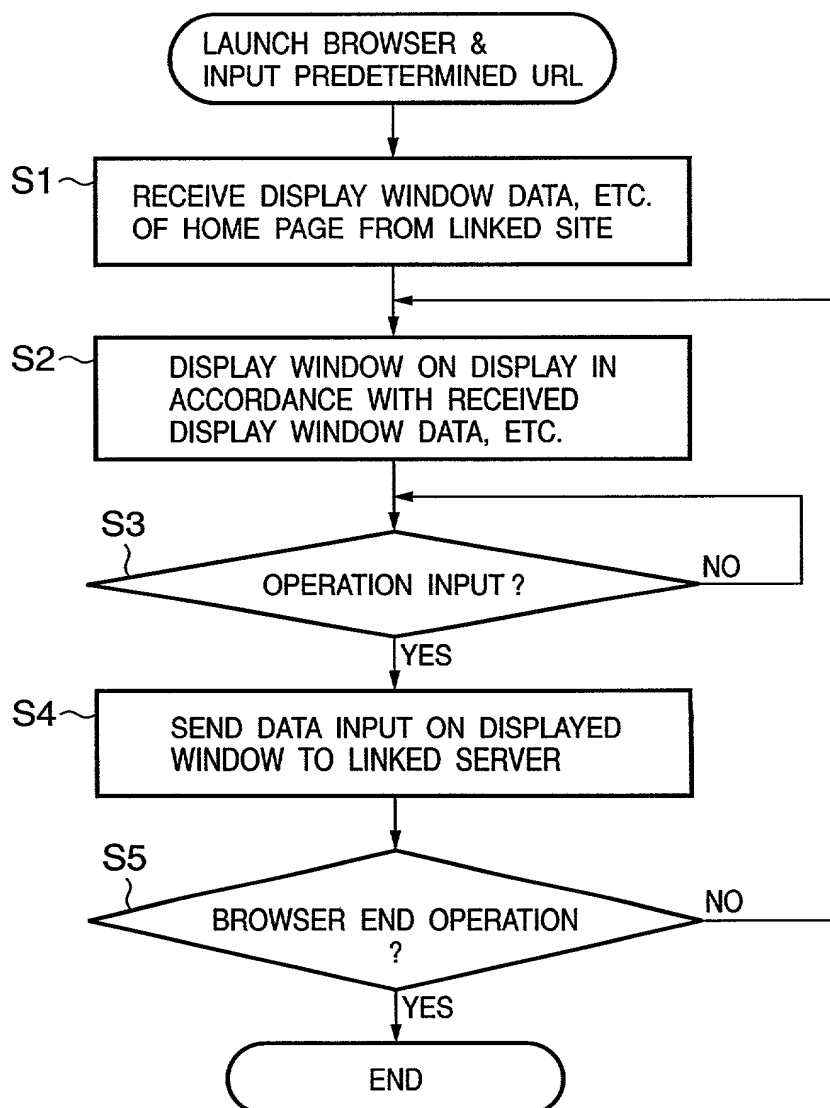
FIG. 15

FIG. 16

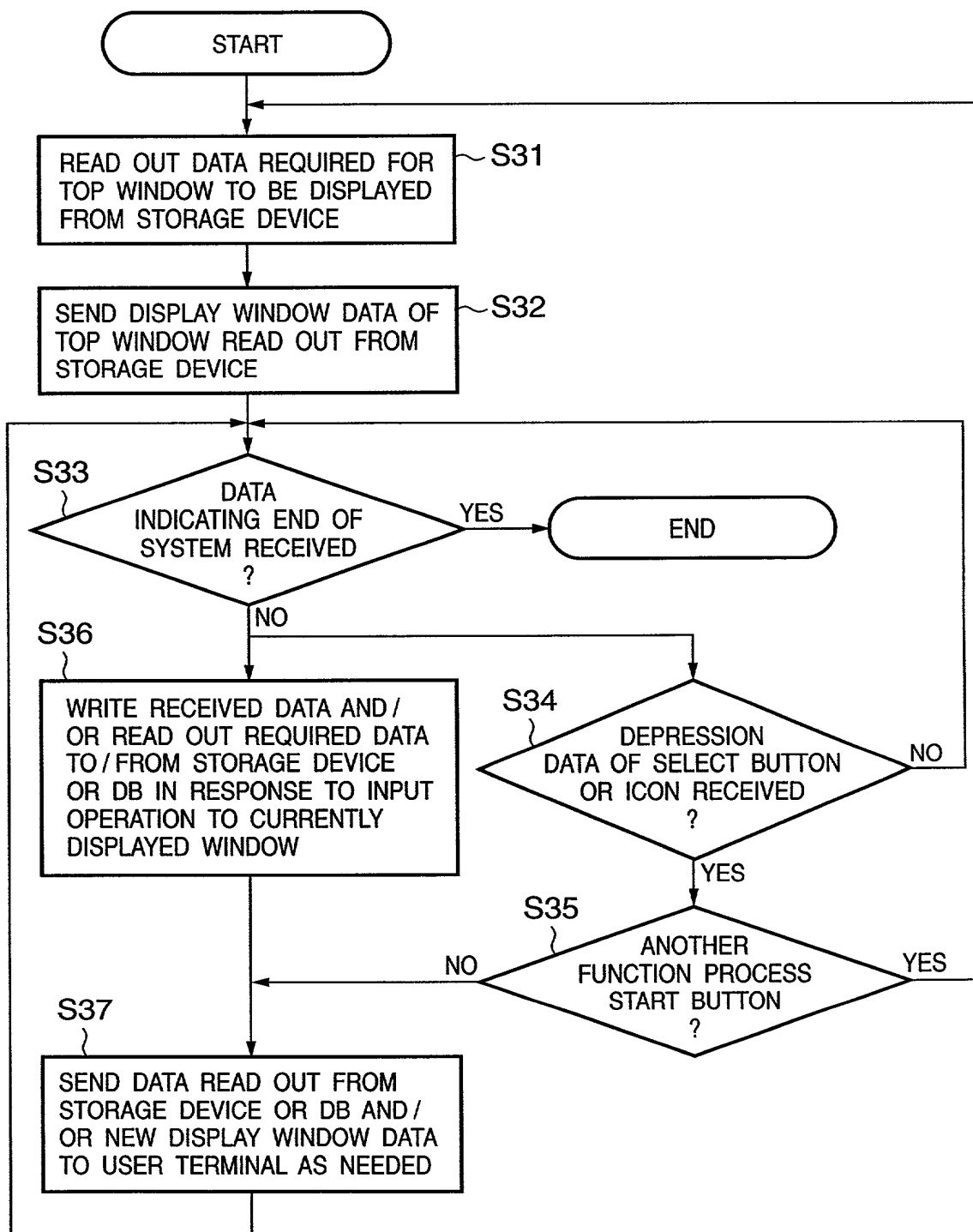


FIG. 17

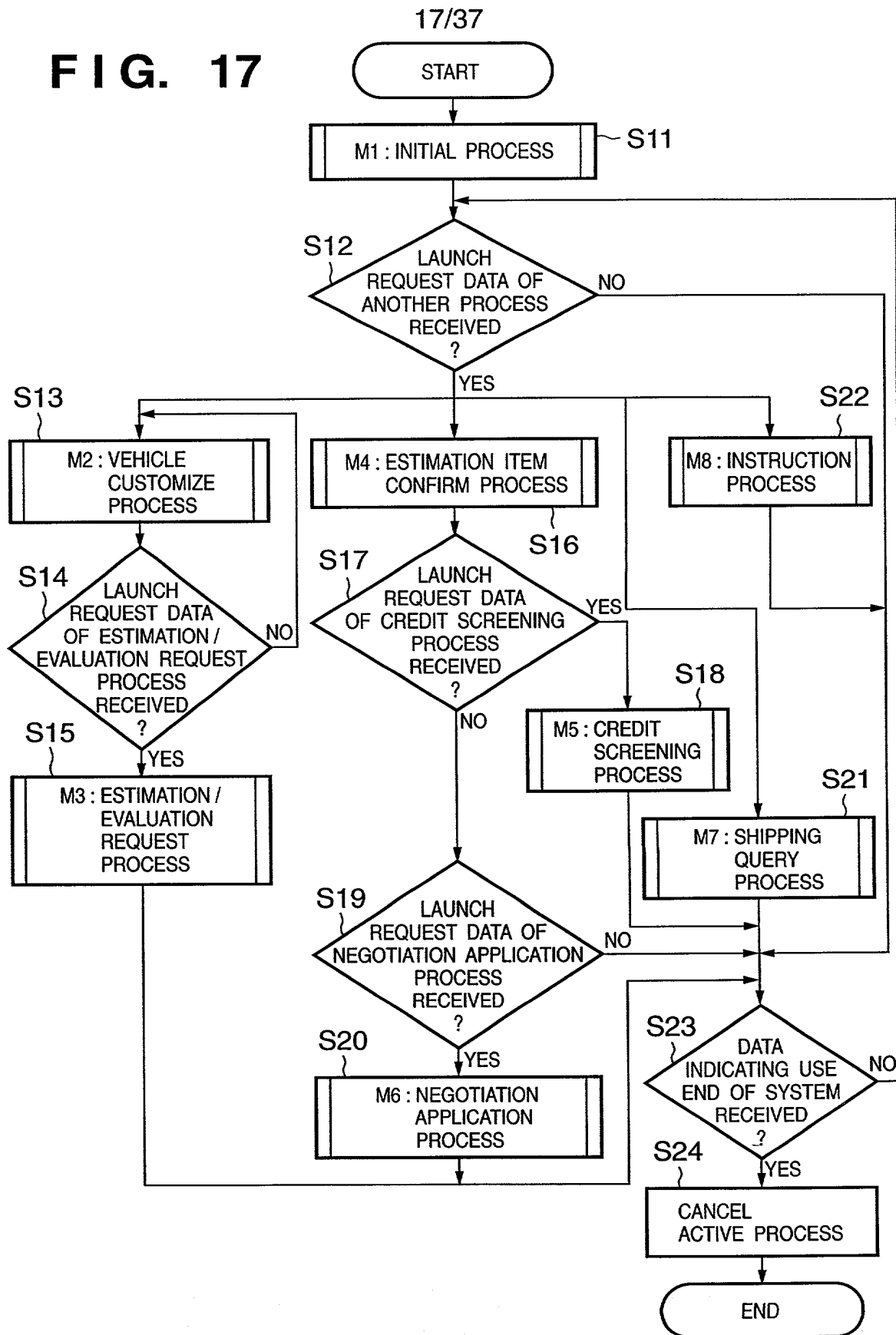


FIG. 18

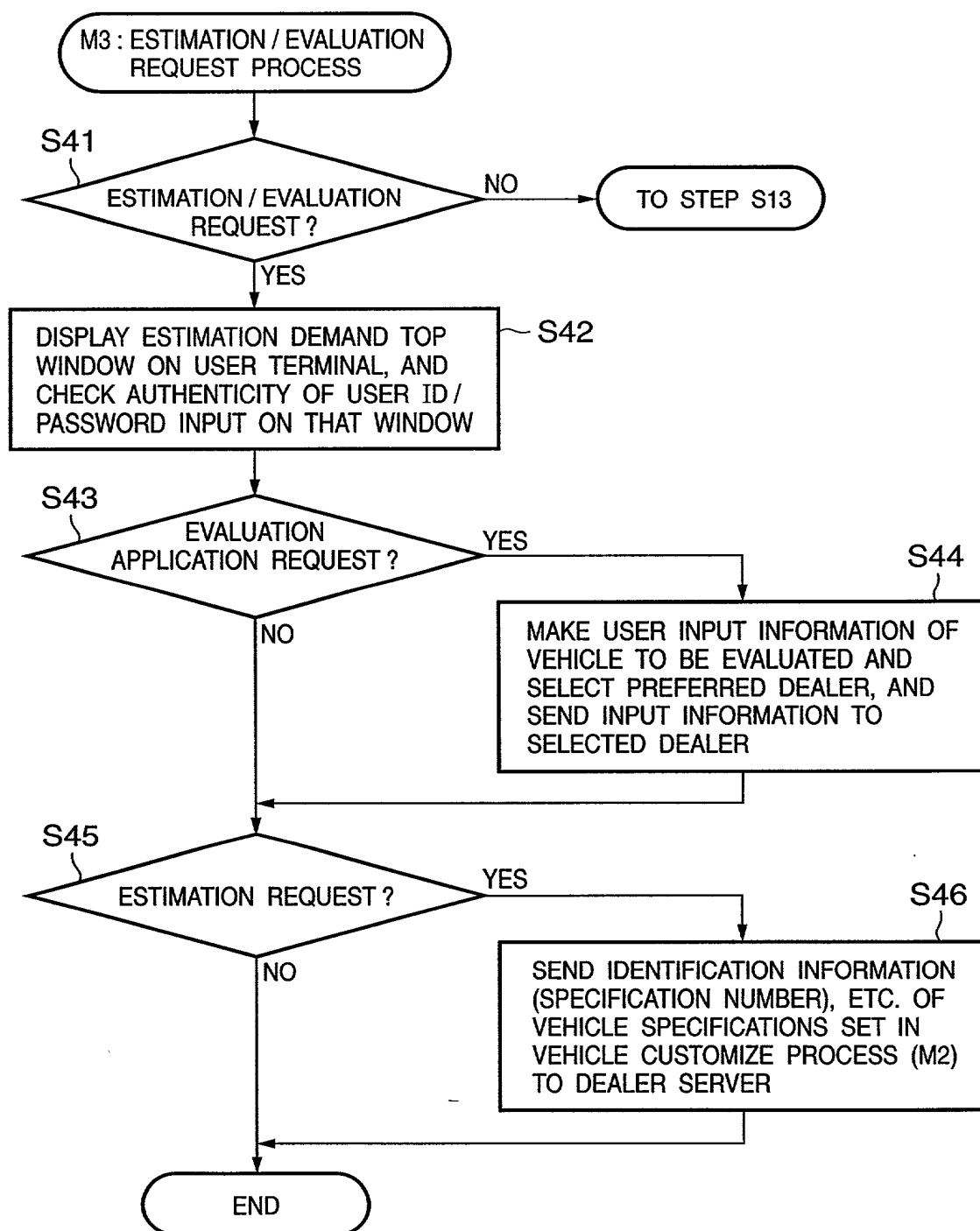


FIG. 19

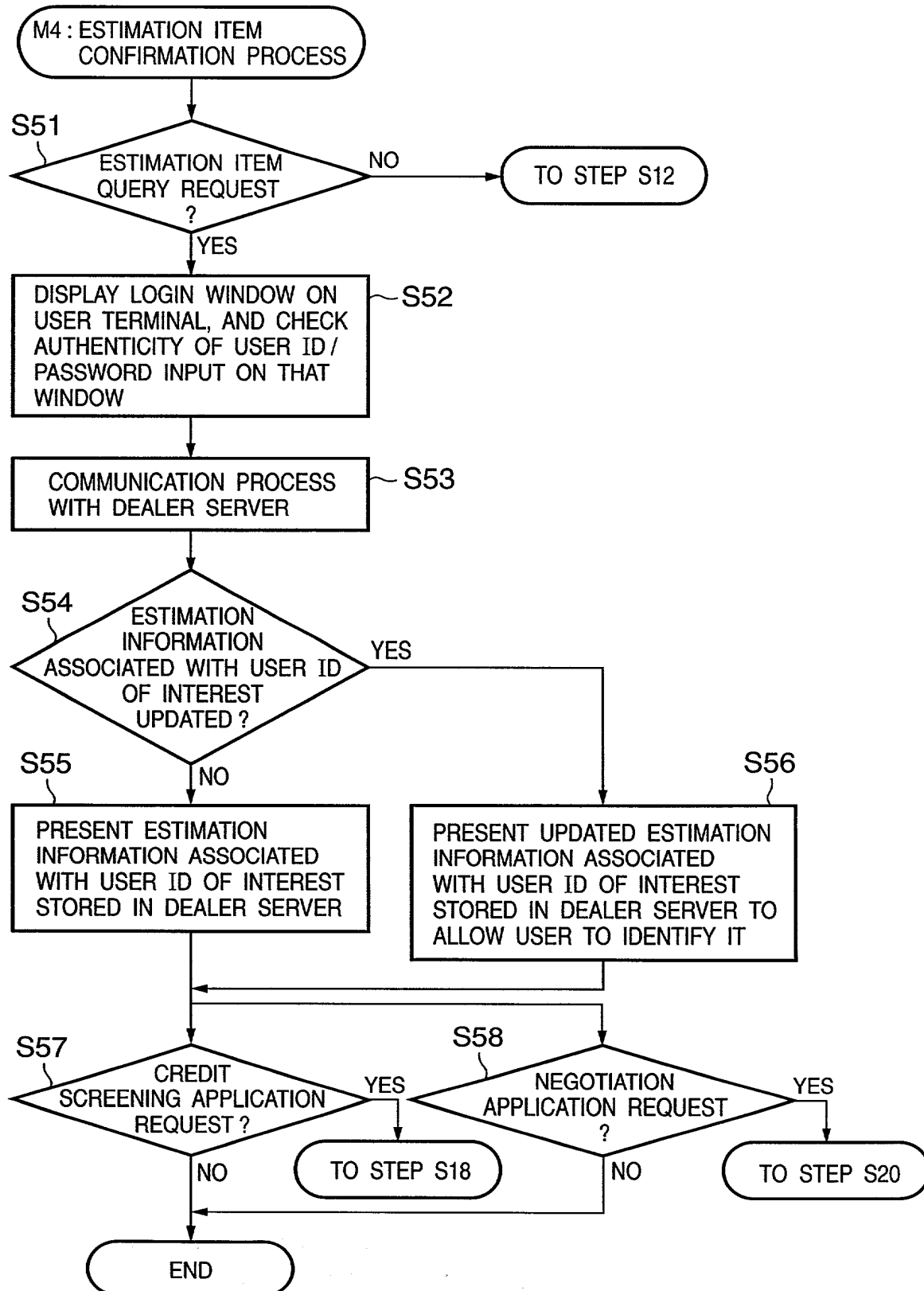


FIG. 20

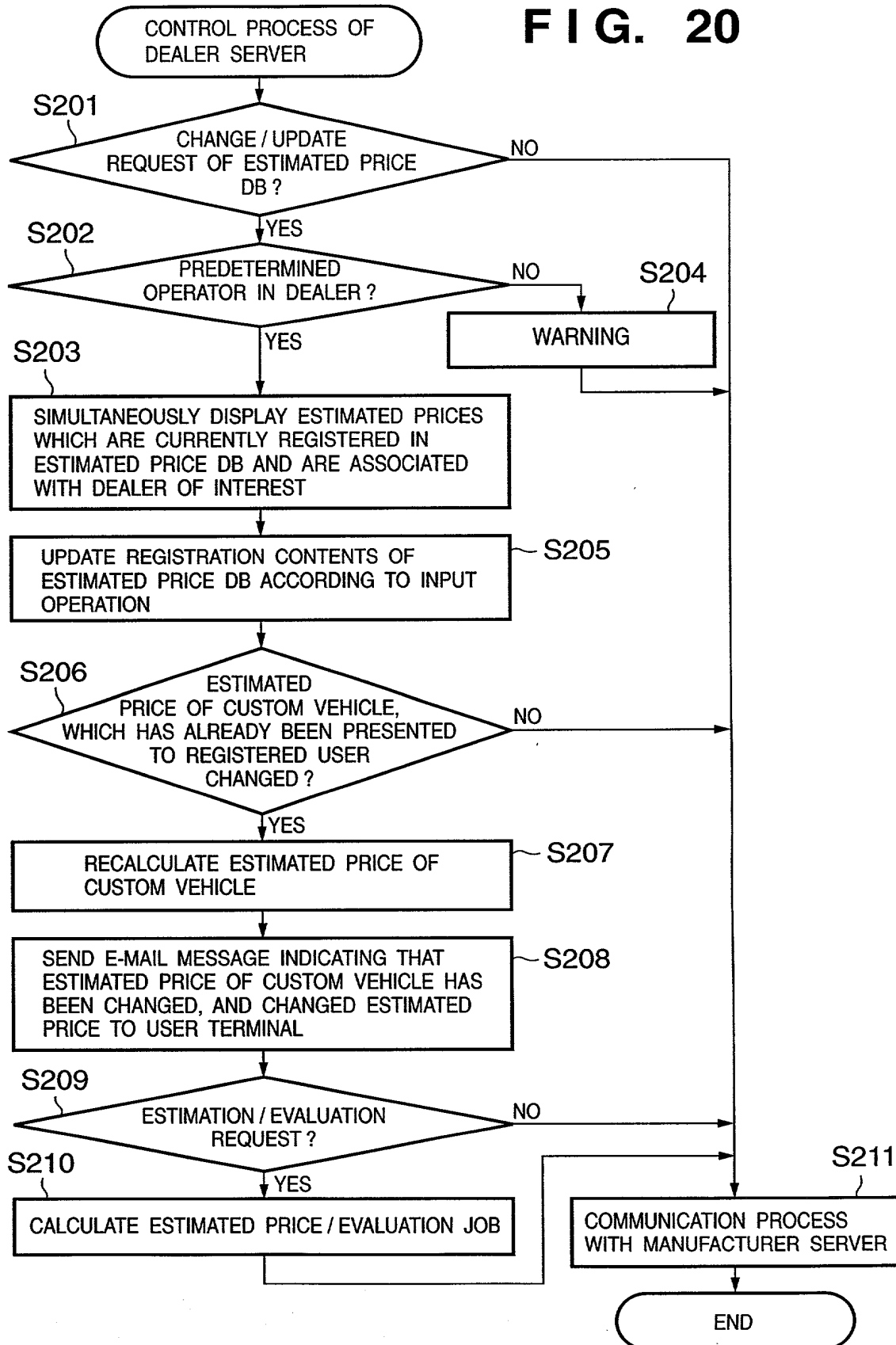


FIG. 21

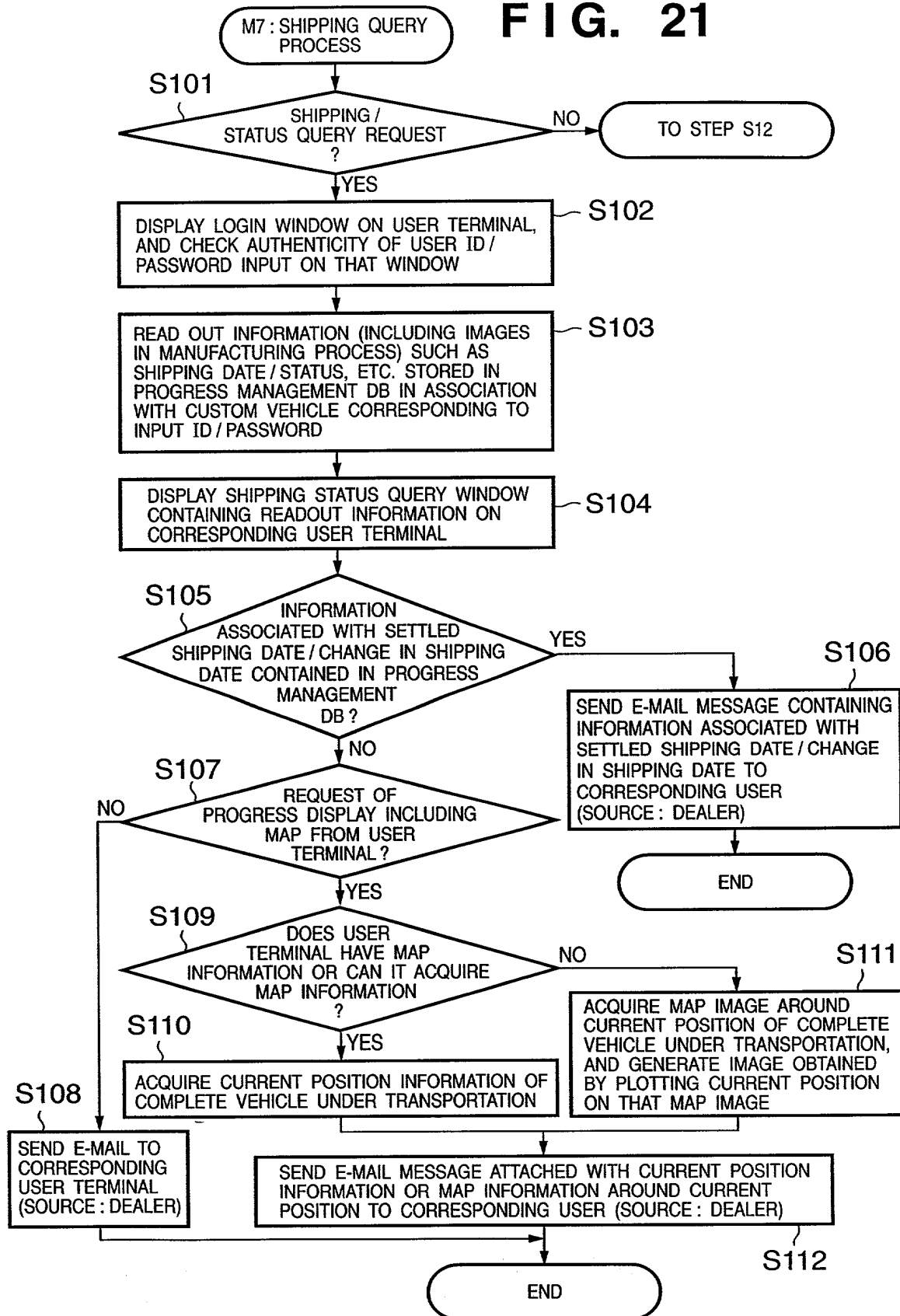


FIG. 23

```
graph TD; A[CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM] --> B[PHOTOS OF LINEUP OF VEHICLES]; B --> C[REVIEW OF SITE]; C --> D[Enter];
```

The diagram illustrates a process flow for a custom vehicle estimation and ordering system. It consists of four main steps arranged vertically within a large rectangular frame:

- CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM**: The starting point of the process.
- PHOTOS OF LINEUP OF VEHICLES**: A step where photos of a vehicle lineup are reviewed. This box is divided into four vertical sections by dashed lines.
- REVIEW OF SITE**: A step for reviewing the site, indicated by three horizontal dashed lines below the text.
- Enter**: The final step, represented by a button labeled "Enter".

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FIG. 24

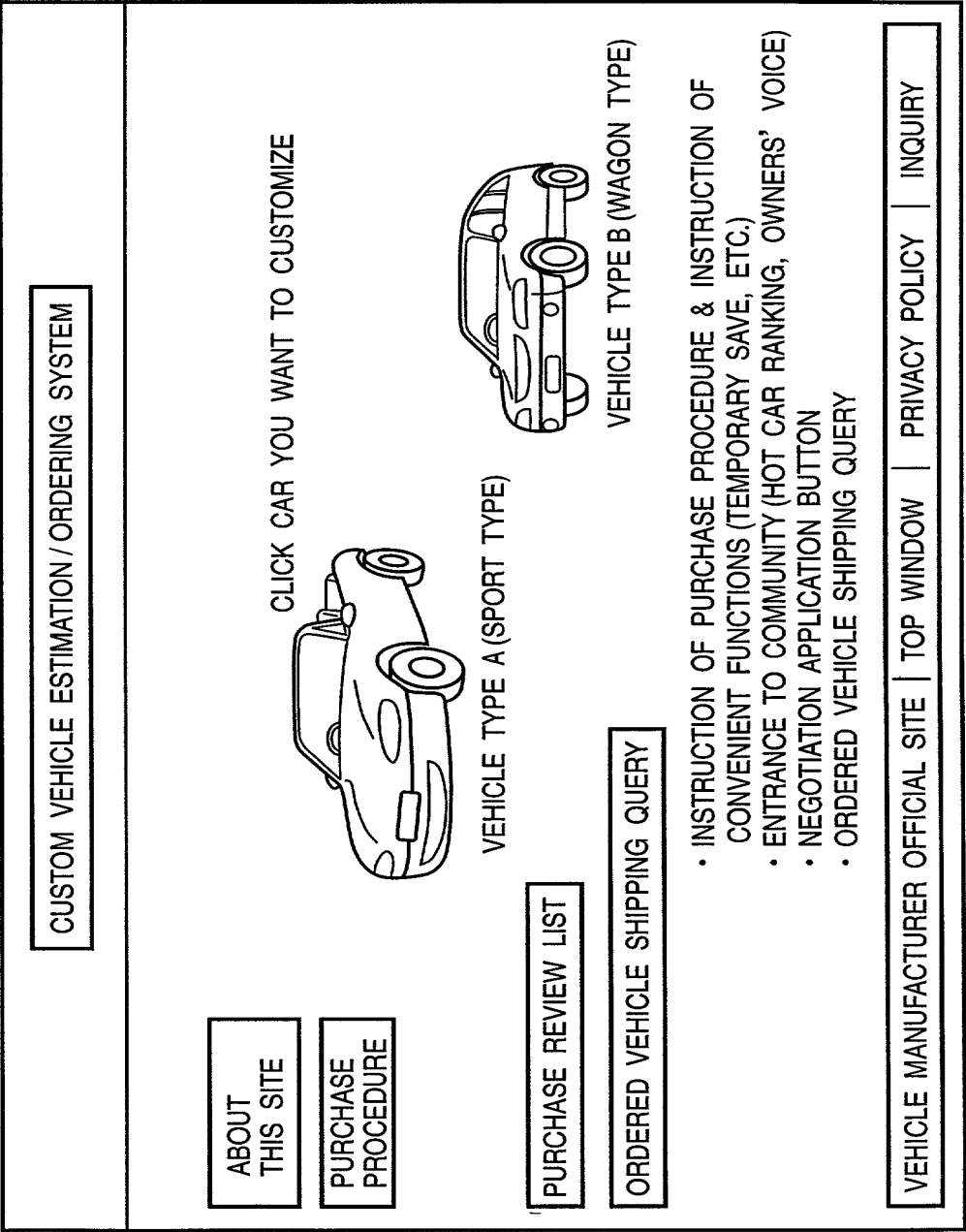


FIG. 25

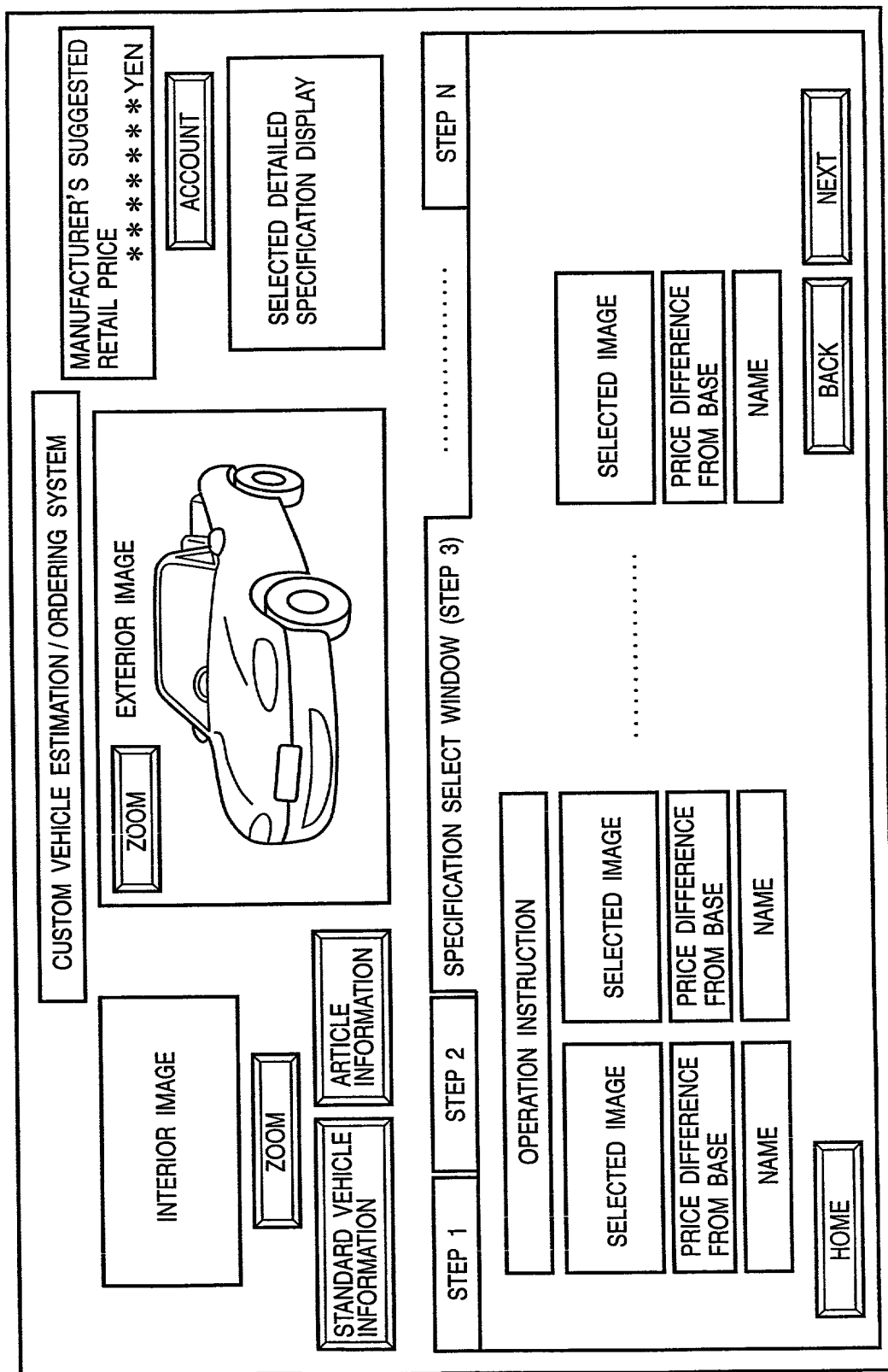


FIG. 26


MANUFACTURER'S SUGGESTED RETAIL PRICE *****YEN	
MANUFACTURER EQUIPMENT TOTAL	*****YEN
BASE MODELL	*****YEN
ENGINE & TRANSMISSION	
1. 6L (125PS) & 4AT ABS	+*****YEN
SUSPENSION / TIRE & WHEEL	
185 / 60R14 & alloy wheel	+*****YEN
EXTERIOR (PAINT COLOR) 	+*****YEN
FOG LAMP	
POWER MIRROR	+*****YEN

FIG. 27

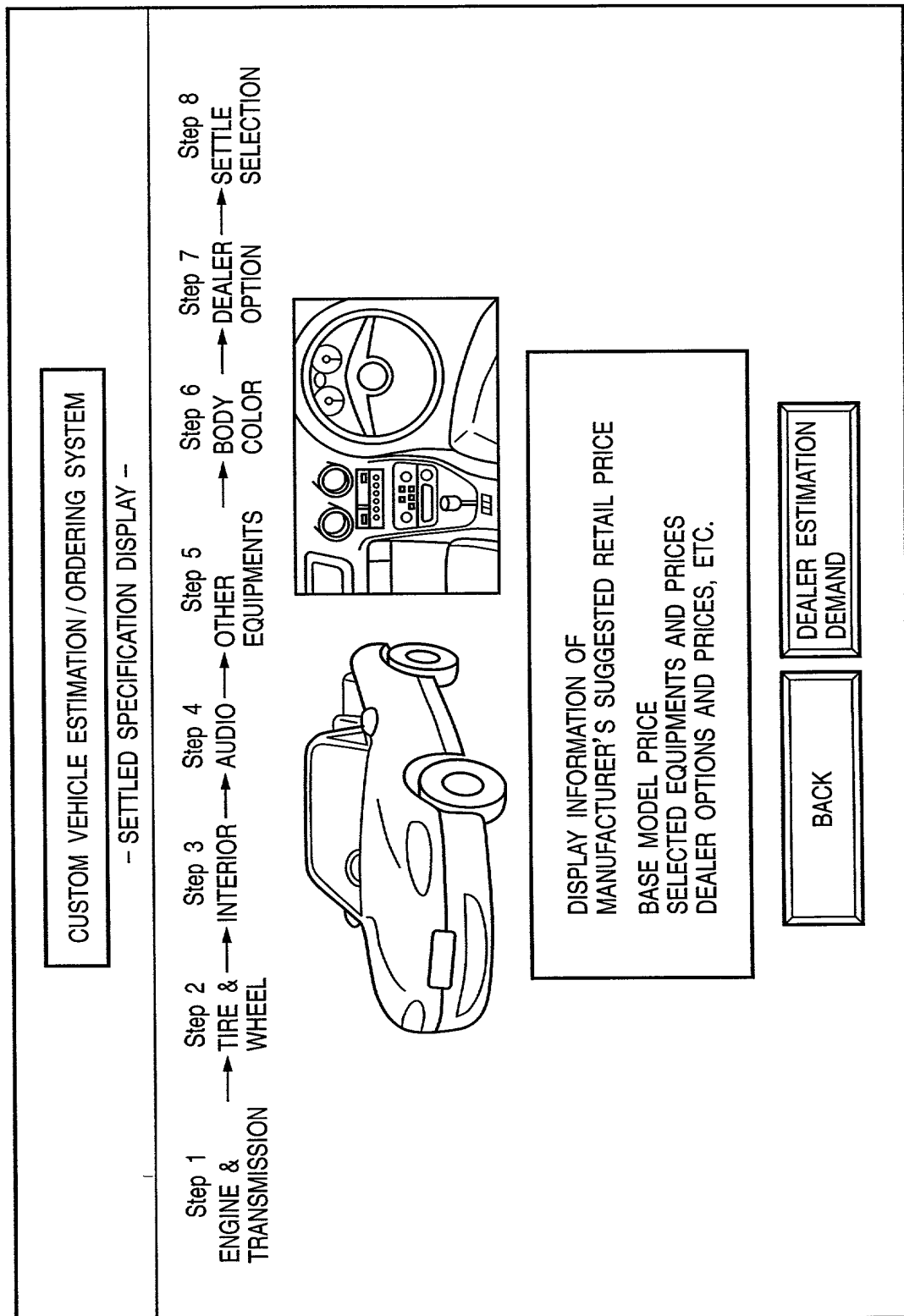


FIG. 28

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

SALES PRICE ESTIMATION DEMAND & QUICK EVALUATION APPLICATION
FILL ALL REQUIRED FIELDS, AND THEN CLICK NEXT BUTTON.

● IF YOU HAVE ALREADY ACQUIRED ID / PASSWORD OF THIS SERVICE,
ENTER YOUR ID / PASSWORD, AND THEN CLICK DISPLAY BUTTON.
YOU CAN SKIP SOME INPUTS.

ID

PASSWORD

DISPLAY

(CUSTOMER INFORMATION)

• NAME

• PHONETIC SYMBOLS

● APPLY FOR QUICK EVALUATION ?

☐ YES

☐ NO

BACK

NEXT

FIG. 29

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

QUICK EVALUATION APPLICATION FORM

- FILL ALL ITEMS.
- WE EVALUATE YOUR CAR FOR FREE, AND SEND YOU REPLY RESULT VIA E-MAIL.
- REPLIED PRICE IS BASED ON YOUR APPLICATION CONTENTS IF YOUR VEHICLE MAINTAINS NORMAL CONDITION, AND HAS SOME RANGE AS REFERENCE VALUE.
- WE DO NOT GUARANTEE TRADE-IN AT THAT PRICE.
- FORMALLY, WE WILL EVALUATE YOUR VEHICLE IN DETAIL UPON PURCHASE CONTRACT OF NEW CAR.

● MANUFACTURER NAME	<input type="text"/>	<input type="button" value="v"/>
● VEHICLE NAME	<input type="text"/>	
● BODY TYPE	<input type="text"/>	
● DISPLACEMENT	<input type="text"/>	
● GRADE	<input type="text"/>	
● TRANSMISSION TYPE	<input type="radio"/> MT <input type="radio"/> AT <input type="radio"/> OTHER	
● FUEL	<input type="radio"/> GASOLINE <input type="radio"/> DIESEL OIL <input type="radio"/> OTHER	
● DRIVE SYSTEM	<input type="radio"/> FF <input type="radio"/> FR <input type="radio"/> 4WD <input type="radio"/> OTHER	
● DOORS	<input type="radio"/> 2 DOORS <input type="radio"/> 3 DOORS <input type="radio"/> 4 DOORS <input type="radio"/> 5 DOORS	
● BODY COLOR	<input type="text"/>	
● FIRST REGISTERED YEAR	<input type="text"/> <input type="button" value="v"/>	YEAR <input type="text"/> <input type="button" value="v"/> MONTH
● NEXT CAR SAFETY CHECK	<input type="text"/> <input type="button" value="v"/>	YEAR <input type="text"/> <input type="button" value="v"/> MONTH
● TOTAL KILOMETRAGE	<input type="text"/> km	
● ACCIDENT HISTORY	<input type="radio"/> YES <input type="radio"/> NO	

FIG. 30

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

ENTER YOUR MEMBER ID AND PASSWORD,
AND THEN CLICK SUBMIT BUTTON

MEMBER ID

PASSWORD

FIG. 31

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

[OOOO'S PURCHASE REVIEW LIST]

TO REVIEW DETAILS, CLICK INDIVIDUAL INFORMATION. YOU CAN APPLY FOR NEGOTIATION BY "NEGOTIATION APPLICATION" BUTTON ON ESTIMATION DETAIL WINDOW DISPLAYED WHEN YOU CLICK DESIRED ESTIMATION

ESTIMATION LIST

ESTIMATION ID	ESTIMATION REPLY DATE	VEHICLE NAME	ENGINE / TRANSMISSION	BODY COLOR	INTERIOR	ESTIMATION DEALER
E0031	2001. 2. 10	VEHICLE TYPE A (SPORT TYPE)	1800 / 6MT	WHITE	TAN	OOOO
E00157	2001. 2. 15	VEHICLE TYPE A (SPORT TYPE)	1800 / 6MT	GREEN	TAN	OOOOO
E00382	2001. 2. 23	VEHICLE TYPE A (SPORT TYPE)	1600 / 5MT	GREEN	TAN	OOOO

TRADE-IN QUICK EVALUATION LIST

EVALUATION ID	EVALUATION REPLY DATE	MANUFACTURER NAME	VEHICLE NAME	ENGINE / TRANSMISSION	DRIVE SYSTEM	BODY COLOR	EVALUATION DEALER
T00032	2001. 2. 10	OO	□□	1600 / MT	MR	RED	OOOO
T00055	2001. 2. 10	△△	◇◇	1500 / AT	FF	WHITE	OOOOO

CREDIT SCREENING LIST SCREENING : OOO COMPANY

SCREENING ID	SCREENING REPLY DATE	TOTAL AMOUNT	DOWN PAYMENT (INCLUDING TRADE-IN)	PAYMENT TERMS	SCREENING RESULT
C00035	2001. 2. 10	*****YEN	*****YEN	36	OK
C00035	2001. 2. 10	*****YEN	*****YEN	24	NG

BACK

NEXT

FIG. 32

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

DETAILS OF ○○○○ DEALER ESTIMATION RESULT

NEGOTIATION
APPLICATIONCREDIT
EXAMINATIONESTIMATED SPECIFICATION
IMAGE CONFIRMATION

ESTIMATION NO. 1234567
 ESTIMATION REPLY DATE : 2000. 3. 5
 ESTIMATION VALID DATE : 2000. 4. 5
 ESTIMATION DEALER : KANTO △△△ SETAGAYA EIGYOSHO

● ESTIMATION TOTAL AMOUNT		*****YEN
■ VEHICLE PRICE	*****YEN	
BASE MODEL	*****YEN	
185 / 60R14 & allow wheel	+¥*****YEN	
FOG LAMP	+¥*****YEN	
POWER MIRROR	+¥*****YEN	
Red suede synthetic & Nardi leather	+¥*****YEN	
POWER DOOR LOCK	+¥*****YEN	
■ OPTION TOTAL AMOUNT	*****YEN	
SEAT MAT	ITEM NUMBER A010	+¥*****YEN
KEY HOLDER	ITEM NUMBER A020	+¥*****YEN
NUMBER PLATE	ITEM NUMBER A050	+¥*****YEN
<hr/>		
■ VEHICLE TOTAL	*****YEN	
■ WEIGHT TAX	*****YEN	
■ ACQUISITION TAX	*****YEN	
■ VEHICLE TAX (REGISTERED : FEBRUARY)	*****YEN	
■ CONSUMPTION TAX		
■ AUTOMOBILE LIABILITY INSURANCE (37 MONTHS)	*****YEN	
■ OTHER CHARGES	*****YEN	
<hr/>		
TOTAL	*****YEN	

BACK TO PURCHASE REVIEW LIST

FIG. 33

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
<div>CREDIT CALCULATION</div>	<div><div>CREDIT CALCULATION</div><p>※IF CREDIT SCREENING RESULT IS OK, SPECIAL LOW INTEREST RATE 0.0% IS APPLIED TO YOUR VEHICLE.</p><div><div><input type="checkbox"/> VEHICLE TOTAL</div><div>PURCHASE TOTAL AMOUNT (YEN) <input type="text" value="*****"/></div></div><div><div><input type="checkbox"/> INPUT DOWN PAYMENT (INCLUDING TRADE-IN EVALUATED PRICE) WITH REFERENCE TO QUICK EVALUATION RESULT, ETC.</div><div>DOWN PAYMENT (INCLUDING TRADE-IN PRICE) (YEN) <input type="text"/></div></div><div><div><input type="checkbox"/> CREDIT BASE IS</div><div>CREDIT BASE (YEN) <input type="text" value="*****"/></div></div><div><div><input type="checkbox"/> SELECT PAYMENT TERMS</div><div>PAYMENT TERMS <input type="text" value="36"/> <input type="button" value="▽"/></div></div><div><div><input type="checkbox"/> SELECT PAYMENT METHOD</div><div>BONUS PAYMENT COMBINED <input type="radio"/> YES <input type="radio"/> NO</div></div><div><div>BONUS PAYMENT MONTH</div><div><input type="button" value="JUNE"/> <input type="button" value="▽"/> <input type="button" value="DECEMBER"/> <input type="button" value="▽"/></div></div><div><div>ADDED AMOUNT OF BONUS MONTH (YEN) <input type="text"/></div><div><input type="text"/> x2 (PER YEAR)</div></div><div><div>CALCULATE</div><div>CLEAR</div></div></div>
<div>ESTIMATION DETAIL WINDOW</div>	

FIG. 34

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
CREDIT CALCULATION RESULT	
PAYMENT TERMS	
CREDIT BASE	YEN
FEE RATE (INTEREST)	%
INSTALLMENT FEE	YEN
CREDIT TOTAL AMOUNT OF PAYMENT	YEN
PAYMENT OF THE FIRST TIME	YEN
MONTHLY PAYMENT	YEN x TIMES
ADDED AMOUNT OF BONUS MONTH	YEN x TIMES
<p>★CREDIT CALCULATION RESULT IS REFERENCE PRICE. CONTACT YOUR DEALER FOR DETAILS. ★CREDIT USE IS ACCEPTED BY 0000. IN THIS CASE, CLICK CREDIT SCREENING APPLICATION BUTTON TO APPLY FOR CREDIT SCREENING.</p>	
ESTIMATION DETAIL WINDOW	BACK CREDIT SCREENING APPLICATION

FIG. 35

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
<p>NEGOTIATION APPLICATION</p> <p>※ ENTER ALL FIELDS BELOW AND CLICK “NEGOTIATION APPLICATION” BUTTON AFTER YOU CONFIRM VEHICLE TYPE YOU WANT TO NEGOTIATE AND CUSTOMER INFORMATION.</p> <p>● PLEASE ANSWER</p> <p><input type="checkbox"/> TRADE-IN?</p> <p>○ YES ○ NO</p> <p>↓</p> <p>WE WILL EVALUATE YOUR VEHICLE UPON NEGOTIATION AT DEALER.</p> <p><input type="checkbox"/> USE SPECIAL LOW INTEREST RATE 2.9% CREDIT FOR PAYMENT ?</p> <p>○ YES ○ NO (CASH)</p> <p><input type="checkbox"/> DESIRED NEGOTIATION DATE</p> <p>* PLEASE SELECT DAY FROM SIX TO 14 DAYS AFTER TODAY</p> <p><input type="text" value=""/></p> <p>● VEHICLE TYPE YOU WANT TO NEGOTIATE IS AS FOLLOWS.</p> <p><input type="text" value=""/></p> <p>DETAILS OF CUSTOM VEHICLE</p> <p>NEGOTIATION APPLICATION</p>	<p>BACK</p>

FIG. 36

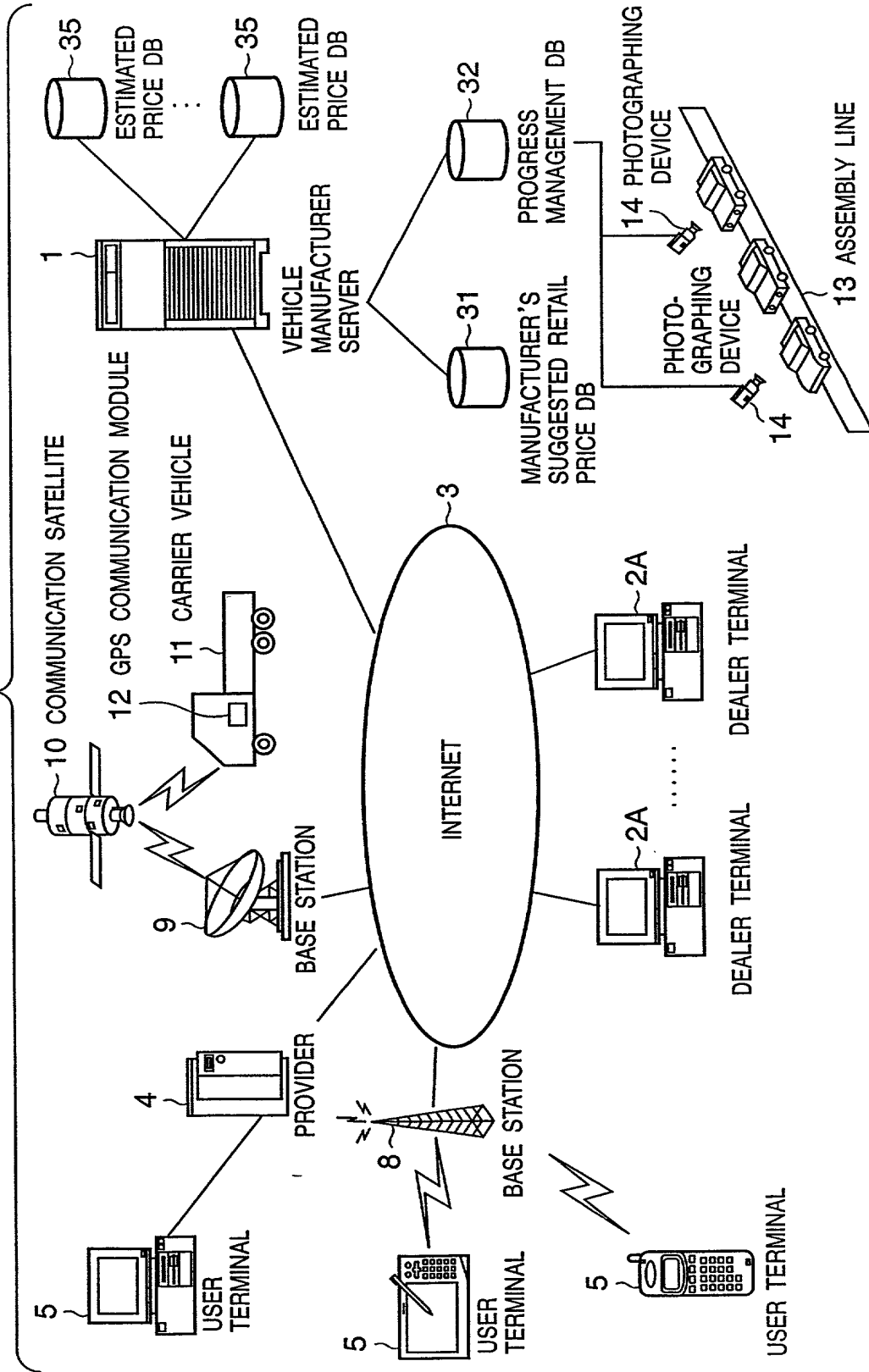


FIG. 37

